

Jackson L. Ritchie

Maritime and Business Consultant

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Summary

After 1 1/2 years working with a Bank directly after leaving high school, I left and joined the military. It was during my 5 year tenure with the newly formed Royal Bahamas Defense Force that I maximized on the opportunity to expand on my education and experience by training with the British Navy at the Britannia Royal Naval College in England and working as a team leader in real time law enforcement and military action. In 1983 I moved back into the commercial world and worked as the Assistant Port Director at Freeport Harbour for another 8 years, setting the foundation for my next 24 years as a successful entrepreneur; business owner and employer. I owned and operated 4 businesses, started from virtually nothing, of which 3 have been sold and remain in successful operation. Forming each was accompanied by a series of successes as well as disappointments; however, I gained many valuable lessons. I am currently Involved in a project to expand maritime transportation for both passengers and goods throughout the Bahamas, USA and Caribbean. I also assist with the improvement and development of various businesses as well as Real Estate Development. This includes connecting Entrepreneurs with sources of capital for acquisitions and expansion of business

Experience

Managing Partner at JLR Consultants Ltd

March 2015 - Present

Utilizing my 38 years of work and business experience along with over 10,000 contacts worldwide, I assist both entrepreneurs and investors, worldwide, to connect with each other and also to assist business owners to find and secure funding for acquisitions and expansion.

Advisor to the owner for possible Investments to be made in the Bahamas and Internationally at Young American Capital

July 2015 - Present

Through its team of experienced investment banking advisors and funds marketing executives, Young America provides customized services to raise debt and equity capital, engage in buy and sell side mergers & acquisitions, and secure institutional capital commitments for established or new alternative fund managers. We encourage you to explore our site and learn more about the services we provide.

Founder of Cruise Ferry Service between The Bahamas and Florida at BahamaLink Cruise & Ferry - Founder and CEO

September 2009 - Present

Developing a Cruise Ferry transportation and shopping network between the USA, Bahamas, Cuba and wider Caribbean. Also developing Inter-Island Cruises within The Bahamas and Caribbean

Number one Port Agent, Logistics, Offshore Ship support, Ship Supplies and Launch Service company in at Global United Limited

May 2005 - September 2012

Chairman & CEO of the number one Port Agent, Logistics, Offshore Ship support, Ship Supplies and Launch Service company in the region with annual turn over in excess of \$100 Million. In 2003 Tanja Ent. Co. Ltd. acquired United Shipping Co. Ltd. and In 2005 Global Customs Brokers, World Bound Couriers and Seair Ltd. were also acquired. The four companies were merged in May 2005 to form Global United Limited. For 20 years Tanja and GUL have provided support services for industry leaders such as Discovery Cruise Line, Carnival Cruise Line, Royal Caribbean Cruise Line, Cunard, Holland American Lines, Costa Cruises, Imperial Majesty Cruises, Celebration Cruise Line, Exxon-Mobil, Shell, Koch Industries, Mediterranean Shipping, Maersk Line, CSAV, CMA-CGM and numerous other shipping and logistics entities worldwide.

Certified Travel Agent and Franchise Owner for the Bahamas at Travel Network Vacation Central - President & Owner

June 1999 - July 2011

<http://www.vacationcentral.rezbuilder.com/homepage.html>

Country Representative of the World's largest Courier service UPS at UPS (Bahamas)

January 2008 - July 2009

Supplied Aircraft to transport ship crew and commercial airline passengers - President at SeaAir Ltd & Dylan Air Ltd

January 2005 - July 2009

Aircraft fleet of 5 providing Passenger and crew transportation between the Islands of the Bahamas

National Representative for one of the largest Ship's Agent & Maritime Services Networks Globally at GAC

June 2001 - June 2009

Local Representative for one of the largest international Ship's Agents and Maritime services networks at Inchcape Shipping Services

January 2003 - May 2009

Responsible for Ship Support services at Various Ports and terminals for vessels managed by ISS

Receiving Items ordered via the Internet and transporting to the Bahamas - President at GUL USA LLC - President & CEO

January 2005 - April 2009

Logistic Support services. Warehousing and shipping via air and sea.

Port and Ship's Agents for all locations in the Bahamas including Private Island at Royal Caribbean Cruises, Ltd.

July 2003 - March 2009

Responsible for Shore side Services and Ship support via several companies owned 100%

Port and Ship's Agents for all locations in the Bahamas including Nassau and Freeport at Carnival Cruise Line

November 1991 - March 2009

Responsible for Shore side Services and Ship support via several companies owned 100%

Director for the World's third largest ship registration Authority Based in Nassau and London at Bahamas Maritime Authority

June 2002 - May 2007

<http://www.bahamasmaritime.com/>

Founding shareholder and Director for the world's second largest container cargo line in the Bahamas at MSC Bahamas - Director

June 2000 - June 2005

In 2000 Captain Ritchie formed a Joint Venture with Mediterranean Shipping of Geneva Switzerland to own and operate MSC Bahamas. The Company provides ship support and transshipment services to MSC's vessels calling at a Freeport Container Port as well as cargo import services to local importers. In 2005 MSC acquired all of Captain Ritchie's shares

Founder and of Director of one of the Bahamas' most successful heavy equipment and trucking companies at A & C heavy Equipment and Trucking

February 2000 - June 2005 (5 years 5 months)

Founding Shareholder and Director - A & C Heavy Equipment owns and operates a variety of heavy equipment used in land clearing and heavy construction

The Bahamas' #1 Ship Services and Port Agency Company - President & CEO at Tanja Enterprises Co. Ltd

July 1991 - May 2005

Tanja Enterprises was formed in mid1991 and quickly grew to become the premier Ship's Agent and Maritime Services Company in the Bahamas. Tanja provided services for 90% of the vessels calling at BORCO, South Riding Point, Freeport Harbour, Freeport Container Port and the Grand Bahama Shipyard. In 2000 Tanja expanded to Nassau and quickly became the largest company of its kind in the Capital

Operation of one of the largest private ports in the World as Asst. Director/Harbour Master at Freeport Harbour Company

April 1983 - June 1991

Managed day-to-day Marine Operations, supervising Pilots and Tugs. Berth Assigns for a variety of vessels, compliance with international rules and regulations, maintenance of facilities, planning and implementation of expansion of port facilities. Liaison with Ship owners, operators and Government Authorities

British Navy Trained Captain of Fast Patrol Craft at Royal Bahamas Defense Force

April 1978 - March 1983

Lieutenant in Charge of Military vessels used in the enforcement of Maritime borders and laws in the Bahamas

Treasury Teller at Bank of Nova Scotia

October 1976 - April 1978

Treasury Teller, assisting Treasury officer in maintaining custody of the bank's cash and dispensing and receiving funds to and from other branches and tellers.

Volunteer Experience

Elder, Public Speaker, Teacher at International Religious Organization

May 1983 - May 2001

Skills & Expertise

Investment Promotion

Investment Selection

International Business

International Shipping

Container shipping

Ports

Shipbuilding

Logistics

Cruises

Gaming Industry

Oil & Gas Industry

Import Export

Navigation

Boat Maritime

Maritime Security

Transportation

Offshore Drilling

Ocean

Operations Management

Petroleum

Investment Strategies

Yachting

Navy

Leadership
Tanker
Ships
Offshore
Funding
New Business Development
Business Development
Investors
Investment Advisory
Entrepreneurship
Entertainment
Government
Naval Operations
Law Enforcement Operations
Banking
Cargo Trans-shipment
Shipping
Freight
Maritime Operations
Management
Business Strategy
Customer Service
Business Planning
Analysis
Marketing Strategy
Scuba Diving

Education

UNEXSO -

Scuba Diving training, Scuba Diving, 1983 - 1984

Grade: NAUI Certified

Royal Naval College

First Class Pass - International Midshipmen, Naval Officer, 1977 - 1978

Activities and Societies: Swimming

Government High School

Scholarship, General Studies, 1971 - 1973

The World Trade Institute - New York

Port Administration and Operation, Port Administration and Operation

Interests

Books on Physics, Consciousness, Self Development, Spirituality. Investing & Acquisition and scaling up of businesses for resale New opportunities via the Internet Online Businesses New Technologies

Certifications

NAUI Open Water Diver

NAUI October 1983

Licensed Customs Broker

Bahamas Customs Service May 1992

Captains License - A Class 1982

Ministry of Transport - Port Department, Bahamas June 1982

Bridge Watch keepinG certificate

Royal Bahamas Defense Force May 1980

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[Contact Jackson on LinkedIn](#)